

**SONG BA**  
**JOINT STOCK COMPANY**

No.: 594/20/S3-TCKT

Re: Explanation for the business result  
differences between quarter 3/2020 and  
quarter 3/2019.

**SOCIALIST REPUBLIC OF VIETNAM**  
**Independence - Freedom - Happiness**

Da Nang, 22<sup>nd</sup> October 2020

To:

- The State Securities Commission;
- Ho Chi Minh Stock Exchange.

Pursuant to Circular No.155/2015/TT-BTC, dated 06<sup>th</sup> October 2015 by the Ministry of Finance on “Guiding the disclosure of information on the stock market”.

Song Ba Joint Stock Company (Stock Code: SBA) hereby reports the profit of quarter 3/2020 and quarter 3/2019 as follows:

- Profit after CIT of quarter 3/2020: 32,357,949,633 VND.
- Profit after CIT of quarter 3/2019: 5,173,914,490 VND.

Profit after CIT of quarter 3/2020 was increased compared to the quarter 3/2019 with an amount of **27,184,035,143 VND**.

Financial indicators are as follows (Extracted from the Financial Statement of quarter 3/2020):

No	Items	Q3/2020	Q3/2019	Difference	
				Value	% [(Decrease (-), Increase (+))]
1	Gross sales of merchandise	73,351,532,406	30,304,831,050	43,046,701,356	142.05
2	Cost of goods sold	25,178,160,519	11,227,606,750	13,950,553,769	124.25
3	Gross profit from sales of merchandise	48,173,371,887	19,077,224,300	29,096,147,587	152.52
4	Financial income	1,424,389	4,264,370	-2,839,981	-66.60
5	Financial expenses	9,818,677,494	12,000,021,357	-2,181,343,863	-18.18
6	Administration expenses	4,243,611,104	2,260,800,935	1,982,810,169	87.70
7	Operating profit	34,112,507,678	4,820,666,378	29,291,841,300	607.63
8	Other income	73,811,092	932,723,038	-858,911,946	-92.09
9	Other expenses	121,537,269	63,159,035	58,378,234	92.43
10	Other profit	-47,726,177	869,564,003	-917,290,180	-105.49
11	Net Profit before CIT	34,064,781,501	5,690,230,381	28,374,551,120	498.65
12	Current corporate income tax expense	1,706,831,868	516,315,891	1,190,515,977	230.58
13	<b>Net profit after CIT</b>	<b>32,357,949,633</b>	<b>5,173,914,490</b>	<b>27,184,035,143</b>	<b>525.41</b>



The main reason leading to an increase in business result of quarter 3/2020 compared to quarter 3/2019 was as follows:

In quarter 3/2020, the weather was favorable, the number of rainy days was more than that of the quarter 3/2019, so electricity generation and revenue increased respectively by 163.98% and 43.05 billion VND over the same period in 2019.

From the above mentioned factors, profit after CIT of quarter 3/2020 has been increased **27.18** billion VND, compared to quarter 3/2019, which was equivalent to an increase rate of **525.41%**.

Song Ba Joint Stock Company hereby reports and pledges that the above explanations are true.

Best regards, ✓

**Recipient:**

- As above;
- Administrative Department;
- Website SBA;
- Save: Financial Accounting department;  
Documentary department.

**GENERAL DIRECTOR**  
  


**PHAM PHONG**